



Training Program



Service and Training Center
415 E. Commerce St. Andover, KS 67202
(888) 888-5593 (316) 733-7576
www.swaerospace.com



2004 Training Program

Aerospace Service & Training Center

Sherwin-Williams Aerospace Coatings state-of-the-art facility is a one-of-a-kind concept for support and service to the aerospace coatings industry.

The 25,000 sq. ft. facility houses the worldwide operations of Sherwin-Williams Aerospace Products and Military Specification Coatings.

Facility Areas Include:

- **Color Laboratory** – Matches and formulates all colors, and handles all color development service requests.
- **Customer Service Department** – Accepts all Aerospace and Military purchase orders, issues billing statements and handles customer issues.
- **Research & Development Laboratory** – Develops and tests all primers, aerospace topcoats and supporting product systems. In-house testing equipment is capable of evaluating coating products to maximum extremes.
- **Marketing & Sales Dept.** - Promotes products and services for the aerospace industry, with assistance from Account Executives and Technical Service Representatives stationed at strategic locations throughout the United States.
- **Warehouse Facility** – Stores, packages and ships products both domestically and internationally to customers, and to the Aerospace Coatings Distributors.
- **Training Areas** – Year round training offered to painters and paint management.

Dedicated Training Areas:

- **Classroom** – Comfortable conference room with audiovisual equipment.
- **Mixing Areas** – Laboratory benches with materials to mix products for spray panels per the particular seminar subject(s).
- **Spray Booth** – 20' x 45' JBI cross-draft type booth, has the capability of adjusting to different environmental / temperature ranges, for hands-on application of large panels by seminar attendees.

This modern facility opened in November 2000 and is located in Andover, Kansas, an Eastern suburb of Wichita, "The Air Capital of the World".



2004 Training Program

Training / Mission Statement

- To present informative and educational training classes that are structured to provide comprehensive product familiarization for the correct mixing and application of Sherwin-Williams Aerospace Coatings. Thorough technical training of a skilled and proficient aircraft painter / technician is the key factor in producing high quality, durable aircraft paint finishes. Product training knowledge and improved application skills will establish both painter / technician proficiency, and credibility.
- For our Aerospace Coatings customer / applicators to successfully use Sherwin-Williams Aerospace products for professionally painting an aircraft exhibiting a quality high gloss appearance and long term durability, with ease of application, in a safe and profitable manner.
- For our Aerospace Coatings customer / applicator facilities to strongly endorse the quality of Sherwin-Williams Aerospace products with loyal user satisfaction, as they will consistently produce the highest quality paint finishes for their customer the aircraft owner / operator. Resulting in repeat customer business, and new business from customer referrals.



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Class Subject Offerings

Conventional Systems:

Preparation and Pretreatment – Theory and Processing Methods.

Primer Systems – Corrosion Protective Primers / Sanding Surfacer.

Topcoats – Jet Glo® Polyester and Acry Glo® Acrylic Urethanes.

Preparation / Pretreatment section focuses on proper substrate processing including the importance of skin and seam preparation, de-oxidizing, and chemical film treatments. Corrosion primers / sanding surfacer presentations will focus on the conventional epoxy primers and the high solids corrosion primers available to meet your shop requirements. The conventional urethane topcoat section will detail the types of topcoat and striping coatings for aircraft and helicopter finishing. Included will be the performance properties of each product, proper admixing procedures, recommended application procedures, hands-on paint booth application sessions, and troubleshooting reviews.

High Solids VOC Compliant Systems:

Preparation and Pretreatment – Theory and Processing Methods.

Primer Systems – Corrosion Protective VOC Primers / Sanding Surfacer.

**Topcoats – Jet Glo® and Jet Glo Express™ HS Polyester Urethanes,
Acry Glo® HS and the new Accent™ HS Acrylic Urethanes.**

Preparation / Pretreatment section focuses on proper substrate processing including the importance of skin and seam preparation, de-oxidizing, and chemical film treatments. The Corrosion Primer and Sanding Surfacer presentations will focus on the High Solids Systems available to meet your requirements for environmental regulations for aircraft and helicopter finishing. Included will be the performance properties of each product, proper admixing procedures, recommended application procedures, hands-on paint booth application sessions, and troubleshooting reviews.

Interior Cabin Coatings: BMS-10-83D & FAA FAR 25.853 Specification

This Seminar covers JetFlex® Aircraft Interior Finishes. Including both primer and Topcoat for the JetFlex® and JetFlex® WR product lines. Classes will cover proper admixing and application techniques with hands-on spray booth instruction, for standard and textured finishes.



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2004 Training Class Dates:

Revised Schedule: As of 4/12/04

May 11-12	Conventional Systems: Primers & Jet Glo / Acry Glo Topcoats
June 8 th	JetFlex "Interior Systems" (Solvent and Waterborne)
June 17-18	High Solids Systems: Primers & HS Jet Glo / Acry Glo Topcoats
July -	OPEN "Available for Customer Specific Topic Classes"
August 3-4	Conventional Systems: Primers & Jet Glo / Acry Glo Topcoats
September 14-15	High Solids Systems: Primers & HS Jet Glo / Acry Glo Topcoats
October 18-20	High Solids Systems: Primers, HS Jet Glo / Acry Glo, Express and Accent Topcoats
November 11-12	Conventional Systems: Primers & Jet Glo / Acry Glo Topcoats
December -	OPEN "Available for Customer Specific Topic Classes"

Dates Unavailable:

October 11-15 (NBAA Convention)

Class Schedule / Dates subject to change:

Additional class dates will be scheduled to accommodate reserved groups and subjects. Subjects may be changed by customer request to accommodate any unfilled classes.

All Modules will cover:

- Surface Preparation and Theory
- Introduction to the Subject(s) Product Systems
- Primer Systems – Training and Application (paint booth)
- Featured Product(s) - Training and Application (paint booth)

To request registration forms or training information please contact:
Phil Sourbeer www.charles.p.sourbeer@sherwin.com
Phone (316) 733-7576 X-607, or Fax (316) 733-7143



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Training Information

Training Class Times:

Classes will be held each day from **8:30** a.m. **5:00** p.m.

Rate Schedule:

\$349 per person for each 3-day seminar

\$249 per person for each 2-day seminar

\$149 per person for each 1-day seminar (JetFlex) or Special Class.

Cost includes:

- Training Book and Materials
- All Paint Application Supplies
- Lunch Each Day (catered)
- Certificate of Completion
- Miscellaneous Sherwin-Williams Materials etc.

Each attendee will receive a Sherwin-Williams Aerospace Training Book containing all training modules per the seminar subject(s). All updated Product Information Sheets for the product material(s) being discussed, a set of color cards, other related product information and promotional literature.

Hotel and travel expenses are the responsibility of the trainee.

Hotel Accommodations:

With a completed registration form (attached), Sherwin-Williams will make reservations at the following hotel:

**Courtyard by Marriott,
2975 North Webb Rd, Wichita, KS 67226
(316) 636-4600**

(Located at the Webb Road exit off I-235 / K-96 Highway)

The Aerospace Training rate is \$75.00 per night, for a single or double room (*including an excellent breakfast*). A valid credit card number will be required in order for us to guarantee your reservation.

An area locator map will be forwarded detailing directions from Wichita Mid-Continent Airport, the Marriott Hotel location, and directions to the Training Facility.

Questions?

For further information regarding the Sherwin-Williams Aerospace Training Program, or for Special Class requests etc. please contact charles.p.sourbeer@sherwin.com
Phil Sourbeer, (888) 888-5593 or (316) 733-7576 X-607 or Fax (316) 733-7143



2004 Training Program

Training Registration Form

Company _____

Address _____

City _____ State _____ Postal Code _____

Country _____ Phone Number (_____) _____

Fax Number _____

Name and Skill Level of Attendee:

*(If more than one person attending, place a star * by the main contact.)*

1. _____ 2. _____

3. _____ 4. _____

5. _____ 6. _____

7. _____ 8. _____

9. _____ 10. _____

Requesting Training For: (Please see Training Class Schedule for available dates.)

Date(s) _____

Current user of Sherwin-Williams Aerospace Coatings? Yes No

Do you need a hotel reservation? Yes No

Reservations will be made at the Courtyard by Marriott in Wichita, Kansas.
The Aerospace Training rate is \$75.00 per night and requires a credit card number.

Dates / Nights for Reservations: _____

- Single Double
- Smoking Non-smoking
- Discover Card Mastercard Visa American Express

Card # _____ Exp. _____

Mail the completed form with a company check for each registrant to:
Sherwin-Williams Aerospace Training Center, Attn: Phil Sourbeer
415 East Commerce St., Andover, KS 67202, USA

Forms can be faxed to (316) 733-7143, but will not be confirmed until payment is received.

Sherwin-Williams use only

Date Registration Received: _____ Payment Received: _____

The above registration is hereby accepted by The Sherwin-Williams Company and the following training dates are confirmed: _____

Signed _____ Date _____



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Training Notes :

Training Facilitator / Instructor

Training Facilitator Phil Sourbeer, has over 40 years experience and involvement in Aircraft / Helicopter paint finishing and paint refurbishment. He has been the paint department manager at several OEM business jet aircraft manufacturers and major modification completion / repaint facilities.

The Facilitator is assisted by in classes by Technical Service Representatives, Account Executives, and Color Lab Chemists etc, which adds pertinent and current technical product information expertise to the seminar.

At some classes, guest supplier equipment / vendor manufacturer representatives will be on hand to provide information, and have open discussions / demonstrations of aerospace painting related and support products.

Specialized Training Requests

Open Dates in the training schedule allows for scheduling specific topic classes tailored to a customers "class specific needs". A 60-90 day lead-time is needed to assemble training books and materials and schedule guest supplier reps, if they are requested and can be available. Please contact us to discuss your special topic training needs.

Special class minimum is 6 participants to a maximum of 12, to be held at the Andover, Kansas facility. Offsite training will need a 90 day lead / preparation time in order to discuss the format with the sponsor / customer to prepare quotations for training services, make travel arrangements, to assemble and ship training books and training materials to be on-site for the classes.

Health & Safety

For spray booth painting, we supply new 3M #7500 Half Facepiece Respirators with 3M #0746 Organic Vapor Cartridges. Or, you may bring your own approved and fit-checked personal respirator with new cartridges and pre-filters.